

OW2018

OPEN WINDOWS ANNUAL USER CONFERENCE

OCT 30 BRIS 01 NOV MEL

#OW2018

EXPERIENCE

OW2018 is an annual event that brings together Open Windows Software users from all over the country to collaborate, learn and network to enhance their user experience and management of the contract lifecycle.

The OW2018 conference is a one-day event and will be held in both Melbourne and Brisbane, the same schedule will run at both conferences, you can attend either event.

This is a free event for all Open Windows Software users.

“Excellent speakers and content. We are a “new kid on the block” and have come away confident and excited about Open Windows.”

“An excellent conference! It was informal, friendly with plenty of opportunity to provide feedback and learn about new developments. A day well spent!”

EXCEL

In its fifth year, Open Windows Annual User Conference attracts software end users and managers from all industry sectors.

OW2018 is the key to getting the most out of your software purchase. Discover new features, best practice guides and growth strategies to enhance your contract management discipline through engaging sessions with Open Windows staff members, experts and client case studies.

Learn

Gain skills, examples and strategies to take back and implement in your organisation.

Network

Engage with other Open Windows Software users to share strategies and experiences.

Prepare

Gain exposure to industry trends and product direction to help you prepare for the future.

Grow

Discover how to effectively scale use of the software within your organisation.

FREE ENTRY

ONE DAY INTENSIVE

DR. SARA CULLEN

TWO CLIENT SPEAKERS

5 STAR VENUE

BRISBANE 30 October 2018
Sofitel Hotel Brisbane

MELBOURNE 01 November 2018
Melbourne Cricket Ground

REGISTER

To register for Open Windows Annual User Conference visit

[openwindows.com.au/
events-featuring-open-windows/](http://openwindows.com.au/events-featuring-open-windows/)

For all other enquiries please contact

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OW2018 AGENDA

Brisbane

08:00 Registration, Refreshments & Networking

08:45 **Opening Address**

RUSSELL DOIG
General Manager, Operations
[Open Windows](#)

09:05 **What is open windows 8?**

An overview of the new Enterprise SaaS cloud based solution and how it can work for you.

RYAN NEWSTEAD
Principal Consultant &
Enterprise Product Manager
[Open Windows](#)

09:30 **Improve your Supplier Management**

Learn how the SRM Module Scorecard can bring your supplier data together.

PRODUCT SPOTLIGHT

TERESA NAGLE
Business Development Manager
[Open Windows](#)

10:15 Morning Refreshments & Networking

10:45 **Mobile Approvals and eSignatures**

A demonstration of mobile approvals and eSignatures available in open windows 8.

PRODUCT SPOTLIGHT

RUSSELL DOIG
General Manager, Operations

MELISA PERKINS
Senior Consultant
[Open Windows](#)

11:15 **The Six Myths of the Written Contract**

Learn about the myths of the written contract and how you can achieve the high performance you are looking for by creating a shared positive psychological contract.

DR. SARA CULLEN
Managing Director
[The Cullen Group](#)

12:15 Lunch & Networking

13:15 **Planning Effective Training**

Planning and executing effective training. Insider tips on how to develop, deliver and future proof your training needs.

JULIE IRELAND
Training Consultant
[Open Windows](#)

13:45 **Supplier Pre-Qualification**

An overview of how supplier pre-qualification is managed in open windows 8.

PRODUCT SPOTLIGHT

RYAN NEWSTEAD
Principal Consultant &
Enterprise Product Manager
[Open Windows](#)

14:15 **Release Highlights**

Learn about some of the great new features released in the past year and how to implement them.

PRODUCT SPOTLIGHT

JULIE IRELAND
Training Consultant
[Open Windows](#)

15:00 Afternoon Refreshments

15:15 **Client Case Study - Bluescope**

Learn how BlueScope implemented Open Windows SRM Module and Portal to manage their contractor pre-qualifications online. Hear about what strategies worked and how they onboarded their suppliers using OW standard functionality.

CLIENT SPOTLIGHT

NOEL GRANT
Procurement Manager - Operations
[BlueScope](#)

CATHY CARR
Procurement Specialist
[BlueScope](#)

16:15 **Q&A**

Your chance to ask Open Windows for advice on improving user adoption.

[Jo Handoyo](#) Project Manager
[Ryan Newstead](#) Principal Consultant
[Julie Ireland](#) Training Consultant

16:45 **Closing Address**

RUSSELL DOIG
General Manager, Operations
[Open Windows](#)

1700 Session Conclusion